

## **Target Market Determination**

Product	Bank Account - Pension Access Account
lssuer	The Capricornian Ltd
	ABN/ACN 54 087 650 940
	Australian Financial Service Licence / Australian Credit Licence 246780
Date of TMD	28 May 2024
Target Market	Description of Target Market
	Retail clients who:
	Reside in Australia;
	Are over 65 years of age and need a transactional banking account to
	conveniently manage their funds and facilitate payments;
	Individuals in receipt of aged pension, veteran pension or self-funded retirees;
	<ul> <li>Need a low or no fee account even if that means fewer features; and</li> <li>Is surrantly or wishes to become a shareholding member of The Capricernian</li> </ul>
	<ul> <li>Is currently or wishes to become a shareholding member of The Capricornian Ltd.</li> </ul>
	Description of product, including key attributes
	This is a Pension Access Account and the key features of this product are:
	No minimum deposit
	Card Access
	Internet Banking
	Banking App
	Telephone Banking
	<ul><li>Branch Transactions</li><li>BPAY</li></ul>
	<ul> <li>Osko/NPP</li> </ul>
	Apple Pay
	Google Pay
	Direct Credits
	Direct Debits
	Tiered interest calculated daily
	Interest paid quarterly
	<ul> <li>First account free (subsequent accounts \$6.00 per month)</li> </ul>

Distribution	Distribution conditions	
Conditions	This product is distributed by the issuer through the following channels:	
	<ul><li>Branches</li><li>Call Centre</li><li>Online</li></ul>	
	Distribution conditions for this product include:	
	<ul> <li>Ensuring that retail clients meet the eligibility requirements for the product</li> <li>Ensuring that distribution through Branches, and Call Centres is by appropriately trained staff</li> </ul>	
	There are no other distributors for this product.	
Review Triggers	The review triggers that would reasonably suggest that the TMD is no longer appropriate include:	
	<ul> <li>A significant dealing of the product to consumers outside the target market occurs;</li> </ul>	
	<ul> <li>A significant number of complaints is received from members in relation to their use of the product that reasonably suggests that the TMD is no longer appropriate; or</li> </ul>	
	• A material change to the product or the terms and conditions of the product occurs, which would cause the TMD to no longer be appropriate.	
	The Product Governance Framework includes regular consideration of whether there has been a review trigger following each distribution information report. That consideration is by reference to paragraphs 154 to 156 of RG 274.	
Review Periods	First review date: 30 June 2023	
	Periodic reviews: After initial review, subsequent reviews are annually.	

istribution	The Capricornian Ltd's Pension Access Account is not distributed by Third Parties.		
eporting	The Capricornian Ltd as the issuer and distributor of the this product will ensure that		
equirements	the following information is regularly monitored, reviewed and reported in relation to		
	distribution conduct for this product:		

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Type of information	Description	Reporting period
Significant dealing(s)	Date or date range of the significant dealing(s) and description of the significant dealing (eg, why it is not consistent with the TMD)	As soon as practicable, and in any case within 10 business days after becoming aware
Complaints	Number of complaints	Every 3 months
Sales outside the target market	Number of sales \$ value of sales	Every 3 months
Sales inside the target market	Number of sales \$ value of sales	Every 3 months